

EXPRESSION OF INTEREST (EOI)/ (including Pre-Qualification Requirements) Addendum

Supply of: Eastern Canada - 2013 Geophysical and Seabed Sampling Surveys
Reference: WS2311965
BIDS Categories: 9120
Issue Date: Addendum issued October 16, 2012
Closing Date: October 25, 2012 4:00 p.m. NL Time

Overview:

ExxonMobil Canada Properties, a partnership (EMCP) and Hibernia Management and Development Company Ltd. (HMDC) is in the process of pre-qualifying companies who are interested in bidding on marine geophysical and seabed sampling programs, including data acquisition, processing, onshore interpretation, and reporting. Acquisition will take place in the Grand Banks Area in support of the Hebron Development Project and the Hibernia Project, offshore Newfoundland and Labrador, Canada.

EMCP/HMDC wishes to set up agreements for the scope of work detailed in this EOI. It should be noted that these agreements will not award any work but will form the contracting basis upon which future surveys can be awarded. Companies that wish to participate in the bidding for these agreements need to be aware that various surveys may be awarded under these agreements. All of the surveys will take place in the Hebron Field and/or the Hibernia Field. This agreement concept is such that companies will submit proposals that include their rates and equipment necessary to accomplish the work scope. EMCP/HMDC plans to award agreements to two or more companies for a two-year period with a potential to extend for five years. Individual project awards will be based on an evaluation of Contractor vessel availability, agreement established rates, mobilization cost, and technical proficiency.

Contractor shall provide all management, personnel, processes, materials, tools, equipment, applicable certifications and facilities as may be required to ensure all equipment covered by this pending Contract shall be fabricated and supplied to meet all statutory requirements, codes of practice and applicable specifications.

There is no guaranteed minimum amount of work.

While not planned, it should be noted that the resulting contract may be shared with, or assigned to, other operators in the areas, project partners or affiliated companies.

Canada-Newfoundland and Labrador Benefits:

For work related to the Hebron and Hibernia* projects, EMCP/HMDC strongly supports providing opportunities to Canadian and, in particular, Newfoundland and Labrador companies and individuals on a commercially competitive basis. Vendors expressing interest in providing services or materials, if they are selected to bid, will be required to complete a Canada / Newfoundland and Labrador Benefits Questionnaire at the Invitation to Tender (ITT) Stage. Hebron has received conditional approval of the Benefits Plan: successful bidders will be required to adhere to conditions set by the Board.

Diversity:

Consistent with our commitments as outlined in our Diversity Plan, EMCP/HMDC encourages the participation of members of designated groups (women; Aboriginal peoples; persons with disabilities; and members of visible minorities) and corporations or cooperatives owned by them, in the supply of goods and services.

Scope of Work – Overview:

The objectives of the surveys are to provide engineering, geophysical and seabed sampling data to Hebron and Hibernia Fields. The various different survey types include: pipeline route survey, Excavated Drill Center (EDC) boulder detection survey, a site survey, and a 2D High Resolution (2DHR) seismic survey.

The acquisition tools requested are: 2D High Resolution Seismic (2DHR), Side-scan Sonar (SSS), Sub-Bottom Profiler (SBP), Multibeam Echo Sounder (MBES), Magnetometer, high frequency 3D imaging tool capable of imaging boulder from seafloor to ~10 m below seabed, Grab Sampler, and Vibracorer.

Survey Types:

Pipeline route survey: imaging a corridor(s) and identifying any potential obstructions to pipeline emplacement. Imaging zone is from the seafloor to ~ 5 m below mud line (BML). Expected acquisition tools include: SSS, SBP, MBES, grab sampler, and vibracorer. Nominal seabed sampling plan includes acquisition of one grab sample and one vibracore sample every 1 km along the pipeline route.

Boulder detection survey: objective of survey is to image boulders greater than 2m in diameter at proposed EDC location(s). The zone of interest is from the seafloor to 10 m BML. It is anticipated that only a system that acquires and processes data in 3D will be capable of achieving the requested imaging objectives. EMCP/HMDC requests that Vendors who respond to this EOI provide details on the proposed technology to be used for the boulder detection survey. As part of the submission EMCP/HMDC requests details on how the equipment will be deployed from the survey vessel(s).

Grab samples and potentially vibracore acquisition for data calibration may be requested.

2DHR and site survey: acquisition of SSS, SBP, MBES, magnetometer, and 2DHR data over a pre-determined grid(s). Nominal line spacing for the "Analog" data will be 20 meters x 100 meters. Nominal line spacing for the 2DHR data will be 40 meters x 100 meters.

Grab samples and potentially vibracore acquisition for data calibration may be requested.

Survey Vessel(s)

The proposed survey vessel(s) will need to possess enough flexibility / capability to deploy the following acquisition tools.

- Hull mounted MBES. Pole mounted MBES will not be considered.
- SSS
- SBP. Preference for hull mounted system but towed SBP can also be considered.
- Grab sampler
- Vibracorer
- Air gun(s) and streamer for 2DHR. Nominal streamer parameters are: 48 – 96 channel, 600 – 1200 m streamer. Solid streamer strongly preferred.
- Magnetometer
- Capability to deploy boulder detection imaging survey equipment.
- **Optional:** parametric SBP.

Proposed survey vessel(s) will need sufficient accommodations for EMCP/HMDC representatives. As many as six (6) representatives may be requested. Additionally a dedicated Medic and a vendor Safety, Health, Environmental, and Security (SHE&S) representative are requested.

It is anticipated that the boulder detection survey will require a tighter than usual line spacing. Survey vessel(s) will need the capability of acquiring data in a grid that could include 5m primary line spacing.

The above Scope of Work is only an overview. A detailed Scope of Work will be provided as part of the ITT associated with this Expression of Interest.

Deliverables

As part of the survey scope we expect the following deliverables

- Fit-for-purpose geophysical and seabed sampling data.
- Provide written and digital versions of Job Report(s) supported by oral presentation of the tools, assemblies, and procedures employed in the execution of the work as well as the data obtained, analyses conducted, and conclusions reached.

- Field operations are expected to take place during 2Q and/or 3Q depending on local weather conditions and vessel availability.

Processing of 2DHR data may be awarded through a separate contract. Interpretation and reporting of the 2DHR, SSS, SBP, MBES, and boulder detection survey data may be awarded through a separate contract.

Vendor Qualifications:

Responding vendors must be qualified and experienced at performing the required work as outlined in the Scope of Work – Overview in environmental conditions similar to offshore northeast Canada.

Additionally, the selected vendor will be required to meet all technical and Safety, Security, Health, and Environmental (SSH&E) specifications and safe work practices of ExxonMobil, HMDC and their affiliates as appropriate.

Vendor submissions in response to this Expression of Interest (including pre-qualification) must include the aforementioned reference number as well as the following information:

1. Completed ExxonMobil / HMDC Vendor SHE pre-qualification questionnaire. (Available through BIDS – see contact information below)
2. Completed technical questionnaire. (Available through BIDS – see contact information below.)
3. Contractor Screening Form. (Available through BIDS – see contact information below.)
4. Supplier Capability Survey (Available through BIDS – see contact information below.)
5. All vendors responding must have resources necessary to effectively execute the above Scope of Work and, in addition, well-documented experience in geophysical and seabed sampling data acquisition, including data processing and associated interpretation and reporting.
6. Vendors who respond to this Expression of Interest must include supporting documentation proving they can carry out the planned scope of work. Details on proposed survey vessel(s) as well as proposed geophysical and seabed sampling equipment are requested at the time of EOI response. Vendors who cannot complete the planned scope of work should not respond to the Expression of Interest.

The data submitted in response to the aforementioned questionnaires will be used to evaluate your company’s ability (and those of your preferred sub-contractors / vendors where applicable) to perform these services or provide these materials.

We will evaluate this data and develop a final group of vendors who will be asked to submit formal competitive bids. We reserve the right to make the final determination of which contractors will receive the Request for Proposals (RFP) or Invitation to Tender (ITT) and which contractor will be awarded the final contract.

* It should be assumed that the Hibernia Project includes but is not limited to current and planned Hibernia and Hibernia Southern Extension operations as well as future development on behalf of Hibernia (operated by Hibernia Management and Development Company Ltd.) and/or Hibernia Southern Extension participants (operated by ExxonMobil Canada Properties).

Submission Requirements:

This Expression of Interest (including pre-qualification) is not a pre-qualification of vendors for other EMCP/HMDC work but is limited to the scope aforementioned. Participation in this Expression of Interest (including pre-qualification), including any statements whether oral or written between EMCP/HMDC and your company shall not create or be deemed to create any binding legal relationship or contract, or be construed to do so between EMCP/HMDC and your company. All costs associated with the preparation of your response to this Expression of Interest shall be at your expense.

Finally, it should be clearly understood that this Expression of Interest (including pre-qualification) may or may not result in the issuance of an ITT and may or may not result in the award of a contract. Further, it should be clearly understood that if you respond to this Expression of Interest (including pre-qualification) and your company is selected to be on the bidders list that your company name and contact information may be posted on public websites. Similarly,

if you are selected for award, the same information may also be posted indicating that the work has been awarded to your company.

Responses must be submitted electronically by the closing date to the following email address:

judy.v.edwards@exxonmobil.com

Subject Line: "Eastern Canada - Geophysical and Seabed Sampling Surveys"

All information to be provided in English.

Responding vendors, if they have not already done so, must register their companies by contacting BIDS at:

Phone: (709) 738-6500
1-800-397-0393
Fax: (709) 738-7015
E-mail: bids@nfld.net