

EXPRESSION OF INTEREST

Supply of HVAC and Refrigeration Maintenance and Repair

Reference: WS#2524334

BIDS Categories: 3100

Issue Date: November 26, 2013

Closing Date: December 10, 2013

Overview:

- Hibernia Management and Development Company Ltd. (HMDC) and ExxonMobil Canada Properties, a partnership (ExxonMobil), are in the process of pre-qualifying companies who can supply HVAC and Refrigeration Maintenance/Repair for their offshore Newfoundland and Labrador requirements. Contractor shall provide all management, personnel, processes, materials, tools, equipment, applicable certifications and facilities as may be required to ensure all equipment covered by this pending Contract shall be fabricated and supplied to meet all statutory requirements, codes of practice and applicable specifications.
- The intention is to have this scope of work cover the requirements of the Hibernia Project*and the Hebron Project. For clarity, the scope of work includes not only the foregoing, but may include at ExxonMobil and/or HMDC's discretion, future work in which ExxonMobil and/or HMDC may engage offshore Newfoundland and Labrador, for oil and gas facilities including but not limited to seismic, drilling, development, operations and well work.
- While not planned, it should be noted that the resulting contract may require inclusion of and/or extension to other operators in the area, project co-venturers, contractors and/or affiliated companies.
- For work related to the Hibernia Project*, HMDC supports providing opportunities to Canadian, and, in particular, Newfoundland and Labrador companies and individuals, on a commercially competitive basis. Contractors expressing interest in providing services or materials, if they are selected to bid, will be required to complete a Canada-Newfoundland and Labrador Benefits Questionnaire at the bid stage.
- For work related to the Hebron Project, ExxonMobil supports providing opportunities to Canadian, and, in particular, Newfoundland and Labrador companies and individuals, on a commercially competitive basis. Contractors expressing interest in providing services or materials, if they are selected to bid, will be required to complete a Canada-Newfoundland and Labrador Benefits Questionnaire at the bid stage.
- Hibernia Management and Development Company Ltd. (HMDC) and ExxonMobil Canada Properties, a partnership (ExxonMobil) encourage the participation of members of designated groups (women; Aboriginal peoples; persons with disabilities; and members of visible minorities) and corporations or cooperatives owned by them, in the supply of goods and services.

Scope of Work Overview:

The scope of work/supply includes but is not limited to:

- Onshore servicing of refrigeration equipment
- Provision of trained and qualified personnel to carry out Survey on the offshore HVAC System with a view to resolving imbalance issues, and any operational aspects.
- Provision of qualified personnel to perform maintenance and repairs to offshore galley freezers and platform air conditioning units.
- Review of existing maintenance strategies for offshore HVAC equipment to identify areas of optimization, and / or support development of equipment strategies for new equipment.

Additionally, the selected contractor will be required to meet all technical and Safety, Health, Environmental, and Security (SHE&S) specifications and safe work practices of ExxonMobil, HMDC and their affiliates as appropriate.

Submission Requirements

Vendor submissions in response to this Expression of Interest **must** include the afore-mentioned reference number (**WS2524334**) as well as the following information:

1. Information providing and addressing the following;

- General Corporate overview (Maximum 5 pages)
 - History
 - Organizational Structure
 - Operating areas
- Safety / Operations (Maximum 2 pages)
 - Operations and Safety Management Systems

2. Describe your experience operating under and familiarity with, the benefits provisions of the Canada-Newfoundland and Labrador Atlantic Accord Implementation Acts and your experience with any similar regimes in other parts of Canada or internationally. At the RFP/ITT stage, bidders will be required to indicate how they comply with the above.

3. Please acknowledge that responsible management personnel have read, understand and will support requirements to comply with the following

- i) Section 45 of the Canada-Newfoundland and Labrador Atlantic Accord Implementation Acts
- ii) The Hebron Benefits Agreement work requirements
- iii) The HSE Benefits Agreement work requirements

The data submitted will be used to do a preliminary evaluation of your company's ability to perform these services. Additional evaluation, in the form of a prequalification, should be anticipated in advance of ExxonMobil/HMDC finalizing a bidders list.

We will evaluate this data and develop a final group of vendors who will be asked to submit formal competitive bids. We reserve the right to make the final determination of which contractors will receive the Request for Proposals (RFP) or Invitation to Tender (ITT) and which contractor will be awarded the final contract.

This Expression of Interest is not a pre-qualification of contractors for other ExxonMobil /HMDC work but is limited to the scope aforementioned. In addition, participation in this Expression of Interest, including any statements whether oral or written between ExxonMobil / and your company shall not create or be deemed to create any binding legal relationship or contract, or be construed to do so between ExxonMobil / and your company. All costs associated with the preparation of your response to this expression of interest shall be at your expense.

This Expression of Interest may or may not result in the issuance of an RFP/ITT and may or may not result in the award of a contract. If you respond to this Expression of Interest and your company is selected to be on the bidders list your company name and contact information may be posted on public websites. Similarly, if you are selected for award, the same information may also be posted indicating that the work has been awarded to your company.

* It should be assumed that the Hibernia Project includes but is not limited to current and planned Hibernia and Hibernia Southern Extension operations as well as future development on behalf of Hibernia (operated by Hibernia Management and Development Company Ltd.) and/or Hibernia Southern Extension participants (operated by ExxonMobil Canada Properties).

Responses must be submitted electronically by the closing date, to all of the ExxonMobil or HMDC e-mail addresses noted below:

Hibernia Project
Hibernia Management & Development Company Ltd. (HMDC)
Attention: Lucas Allen,
Lucas.m.allen@exxonmobil.com
Phone: (709) 778 7205

Hebron Project
ExxonMobil Canada Properties
Attention: Lucas Allen,
Lucas.m.allen@exxonmobil.com
Phone: (709) 778 7205

Finally, potential vendors, if they have not already done so, should register with BIDS using following contact information:

Phone: 1-800-270-4611
E-mail: isabelle@bids.ca
www.bids.ca