

EXPRESSION OF INTEREST (including Pre-Qualification Requirements)

Supply of Deck Services & Industrial Specialists

Reference: Project #066504

BIDS Categories: 9412

Issue Date: April 29, 2024

Closing Date: May 7, 2024

Overview:

- ExxonMobil Canada Properties, by its managing partner ExxonMobil Canada Ltd. (EMCP) and Hibernia Management and Development Company Ltd. (HMDC) are in the process of pre-qualifying companies who can supply Deck Services and Industrial Specialists for their offshore Newfoundland and Labrador requirements.
- Supplier shall provide all management, personnel, processes, materials, tools, equipment, applicable certifications and facilities as may be required to ensure all equipment covered by this pending Agreement shall be fabricated and supplied to meet all statutory requirements, codes of practice and applicable specifications.
- The intention is to have this scope of work cover the requirements of the Hibernia Project* and the Hebron Project. For clarity, the scope of work includes not only the foregoing, but may include at EMCP and/or HMDC's discretion, future work related to minor changes to the scope of work described herein, in which EMCP and/or HMDC may engage onshore or offshore Newfoundland and Labrador, for oil and gas facilities as well as exploration or subsea related activities.
- While not planned, it should be noted that the resulting RFP and Agreement may require inclusion of and/or extension to other operators in the area, project co-venturers, suppliers and/or affiliated companies.
- ExxonMobil Canada Properties, by its managing partner ExxonMobil Canada Ltd. (EMCP) and Hibernia Management and Development Company Ltd. (HMDC) may, in their sole discretion, choose to split the scope and award in whole or in part.
- For work related to the Hibernia Project*, HMDC supports providing opportunities to Canadian, and, in particular, Newfoundland and Labrador companies and individuals, on a commercially competitive basis. Suppliers expressing interest in providing services or materials, if they are selected to bid, will be required to complete a Canada-Newfoundland and Labrador Benefits Questionnaire at the bid stage.
- For work related to the Hebron Project, EMCP supports providing opportunities to Canadian, and, in particular, Newfoundland and Labrador companies and individuals, on a commercially competitive basis. Suppliers expressing interest in providing services or materials, if they are selected to bid, will be required to complete a Canada-Newfoundland and Labrador Benefits Questionnaire at the bid stage.
- Hibernia Management and Development Company Ltd. (HMDC) and ExxonMobil Canada Properties, by its managing partner ExxonMobil Canada Ltd. (EMCP), encourage the participation of members of designated groups (women; Indigenous Peoples; persons with disabilities; and members of visible minorities) and corporations or cooperatives owned by them, in the supply of goods and services.

Supplier Diversity

Diverse Ownership (Completion of this section is voluntary)

A Diverse supplier is a business that is at least 51 % owned and controlled by a member(s) of one or more of the designated groups identified below. Please indicate which of the following designated group(s) are applicable to your business:

- Women
- Indigenous Peoples
- Visible Minorities
- Persons with disabilities
- LGBT+

Certification for Diverse Businesses

There are currently national certifying organizations that cover certification for businesses owned by:

- Indigenous Peoples
- Visible Minorities
- Women
- LGBT+

The Projects will continue to look for organizations that can provide certification support to businesses owned by persons with disabilities.

If you indicated that your business is owned by a member of a designated group, are you currently certified as a diverse-owned business?

Yes No

Through which certifying organization is your business certified? _____

If you are a NL registered business and are not currently certified, would you be interested in learning more about certification? Yes No

The Hebron Project has a vendor database that is used to identify possible suppliers and contractors to participate in the project. Suppliers and contractors are encouraged to register.

ExxonMobil Canada Properties by its managing partner ExxonMobil Canada Ltd., operator of the Hebron Project, sees value in expanding use of the database to the Hibernia and Hibernia Southern Extension projects, exploration, subsea activities and project co-venturers should they request information. The increased visibility to across projects and other noted industry participants may be of value to your organization as it has the potential to increase future procurement opportunities.

DISCLAIMER: By registering your company in the vendor database, you are consenting to making your information available to the parties noted above.

NOTE:

Registration in the database does not imply that a supplier is approved as a qualified supplier, nor does it indicate that a vendor is included on any Non-Binding Request for Proposal (NRFP) or bid list for the supply of goods or services for which it has registered.

Scope of Work Overview:

The scope of work/supply includes, but is not limited to:

- Provision of Deck Services to support all activity related to deck, crane, helideck, and stores operations on the Hebron and Hibernia platforms. Current experienced personnel complement to include Deck Leads, Crane Operators, Deck Operatives, and Stores Persons.
- Coordination of deck layout and cargo planning for both vessel and platform lifts while working with various platform functions to identify high priority cargo and bulks.
- Management of the planning and execution of heavy and critical cargo lifts to the platforms and vessels.
- Responsible for cargo backload and manifesting including, but not limited to confirmation that all backloaded materials and equipment are safe for transport.
- Completion of any required banking, rigging, and slinging of platform cargo while following the safe work practices and other procedures on each platform.
- Perform any required weekly and monthly preventative maintenance or inspection of the cranes, platform safety systems, etc. as directed by onshore or offshore EMCP or HMDC representatives.

- Experience in SAP inventory management and manifesting of equipment and materials including dangerous goods while liaising with the onshore warehousing provider.
- Current experienced personnel complement makeup the Helideck Operations Team and be responsible for assistance of personnel movement to and from helicopters, refueling of helicopters, general Helideck readiness etc.
- All Deck Services personnel to participate on emergency response teams for each platform as required.
- Industrial Specialist scope shall include, but not be limited to high pressure, ultra high pressure, NORM, etc. cleaning.
- Vendor to provide Industrial Specialist personnel who are familiar with habitat work
- Vendor personnel required to follow operational and safety platform procedures, practices, and initiatives including potential future changes to existing documentation.
- Vendor will be responsible for trade specific training and required assessments for all positions.
- Progression of continuous process improvement opportunities and innovations to support automation strategies.
- Appropriate onshore engagement of Deck Services and Industrial Specialist personnel including but not limited to training, case management, and platform visitations by vendor's management team.

Additionally, the selected supplier will be required to meet all technical and Safety, Security, Health, and Environmental (SSHE) specifications and safe work practices of EMCP and HMDC and their affiliates as appropriate.

Submission Requirements

Supplier submissions in response to this Expression of Interest (including pre-qualification) **must** include the afore-mentioned reference number, as well as the following information:

1. Completed EMCP / HMDC SSHE pre-qualification questionnaire. (Available through BIDS – see contact information below.)
2. Completed EMCP / EMCL / HMDC QA/QC pre-qualification questionnaire. (Available through BIDS-see contact information below.)
3. Information demonstrating qualification for the Scope of Work detailed above.
4. Completed technical questionnaire. (Available through BIDS – see contact information below.)
5. Describe your experience operating under and familiarity with, the benefits provisions of the Canada-Newfoundland and Labrador Atlantic Accord Implementation Act and your experience with any similar regimes in other parts of Canada or internationally. At the NRFP/ITT stage, bidders will be required to indicate how they comply with the above.
6. Please acknowledge that responsible management personnel have read, understand and will support requirements to comply with the following where applicable
 - i. Section 45 of the Canada-Newfoundland and Labrador Atlantic Accord Implementation Act
 - ii. The Hebron Benefits Agreement and Hebron Benefits Plan
 - iii. The Hibernia Benefits Plan, the HSE Benefits Agreement and HSE Benefits Plan
7. Submitted information is to be provided in separate PDF (or native file) submissions and not submitted as one combined file. Please be aware that Company is limited to a 10MB file size for receiving e-mail. Should the file size exceed 10MB, please contact the Contracts Manager identified below to have ShareFile setup for your use.

8. EOI / NRFP contact details for respondent, including the following:

- a. Full legal company name
- b. Mailing address and physical address (if different)
- c. Contact name, position, email and phone number

The data submitted in response to the aforementioned questionnaires will be used to evaluate your company's ability (and those of your preferred sub-contractors / suppliers where applicable) to perform these services or provide these materials. Further clarifications in the form of a meeting may be required in advance of EMCP and HMDC finalizing a bidders' list.

It will focus primarily on:

- Past safety performance
- Applicable experiences
- Available technologies with proven performance
- Current capability
- System lifecycle support capabilities and proven lifecycle programs
- Work-load
- Personnel qualifications

We will evaluate this data and develop a final list of suppliers who will be asked to submit formal competitive bids. We reserve the right to make the final determination of which suppliers will receive the Non-Binding Request for Proposals (NRFP) or Invitation to Tender (ITT) and which suppliers will be awarded the final agreement.

This Expression of Interest (including pre-qualification) is not a pre-qualification of suppliers for other EMCP / HMDC work, but is limited to the scope aforementioned. In addition, participation in this Expression of Interest (including pre-qualification), including any statements whether oral or written between EMCP / HMDC and your company, shall not create or be deemed to create any binding legal relationship or contract, or be construed to do so between EMCP / HMDC and your company. All costs associated with the preparation of your response to this expression of interest shall be at your expense.

This Expression of Interest (including pre-qualification) may or may not result in the issuance of an RFP/ITT and may or may not result in the award of an agreement. If you respond to this Expression of Interest (including pre-qualification) and your company is selected to be on the bidders' list, your company name, your designated company representative's name and business contact information may be posted on public websites. Similarly, if you are selected for award, the same information may also be posted, indicating that the work has been awarded to your company.

* It should be assumed that the Hibernia Project includes, but is not limited to, current and planned Hibernia and Hibernia Southern Extension operations as well as future development on behalf of Hibernia (operated by Hibernia Management and Development Company Ltd.) and/or Hibernia Southern Extension participants (operated by ExxonMobil Canada Properties).

Responses must be submitted electronically by the closing date to the e-mail addresses noted below:

Attention: Jim Evans
jim.evans@exxonmobil.com
Phone: (709) 273-1529

Finally, potential suppliers, if they have not already done so, should register with BIDS using the following contact information:

Phone: 1-800-270-4611
E-mail: jayde.mcconchie@bids.ca
<https://bidsalert.com/canada/home>

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