

## **EXPRESSION OF INTEREST (including Pre-Qualification Requirements)**

### **Supply of Hebron Knuckle Boom Crane Upgrades**

Reference: Project 58080

BIDS Categories: 4860 and 9412

Issue Date: 24-Jan-2023

Closing Date: 07-Feb-2023

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#### **Overview:**

- ExxonMobil Canada Properties, by its managing partner ExxonMobil Canada Ltd. (EMCL) is in the process of pre-qualifying companies who can supply Knuckle Boom Crane Upgrades for their onshore and/or offshore Newfoundland and Labrador requirements.
- Supplier shall provide all management, personnel, processes, materials, tools, equipment, applicable certifications and facilities as may be required to ensure all equipment covered by this pending Agreement shall be fabricated and supplied to meet all statutory requirements, codes of practice and applicable specifications.
- The intention is to have this scope of work cover the requirements of the Hebron Project. For clarity, the scope of work includes not only the foregoing, but may include at EMCP's discretion, future work related to minor changes to the scope of work described herein, in which EMCP may engage onshore or offshore Newfoundland and Labrador, for oil and gas facilities as well as exploration or subsea related activities
- While not planned, it should be noted that the resulting RFP and Agreement may require inclusion of and/or extension to other operators in the area, project co-venturers, suppliers and/or affiliated companies.
- For work related to the Hebron Project, EMCP supports providing opportunities to Canadian, and in particular, Newfoundland and Labrador companies and individuals, on a commercially competitive basis. Suppliers expressing interest in providing services or materials, if they are selected to bid, will be required to complete a Canada-Newfoundland and Labrador Benefits Questionnaire at the bid stage.
- ExxonMobil Canada Properties, by its managing partner ExxonMobil Canada Ltd. (EMCP), and/or ExxonMobil Canada Ltd. (EMCL) encourage(s) the participation of members of designated groups (women; Indigenous Peoples; persons with disabilities; and members of visible minorities) and corporations or cooperatives owned by them, in the supply of goods and services.

#### **Supplier Diversity**

##### **Diverse Ownership (Completion of this section is voluntary)**

A Diverse supplier is a business that is at least 51 % owned and controlled by a member(s) of one or more of the designated groups identified below. Please indicate which of the following designated group(s) are applicable to your business:

- Women
- Indigenous Peoples
- Visible Minorities
- Persons with disabilities
- LGBT+

##### **Certification for Diverse Businesses**

There are currently national certifying organizations that cover certification for businesses owned by:

- Indigenous Peoples
- Visible Minorities
- Women
- LGBT+

The Projects will continue to look for organizations that can provide certification support to businesses owned by persons with disabilities.

If you indicated that your business is owned by a member of a designated group, are you currently certified as a diverse-owned business?

Yes  No

Through which certifying organization is your business certified? \_\_\_\_\_

If you are a NL registered business and are not currently certified, would you be interested in learning more about certification?  Yes  No

### **Scope of Work Overview:**

The Hebron Knuckle Boom Crane Upgrade scope of work/supply includes, but is not limited to:

#### **Offshore**

##### **1. Folding jib removal**

- Execution plan
- Work pack including method statement, lifting arrangements and scaffold arrangements.
- Transportation plan, offshore to onshore facility.
- Materials for execution with associated BOM
- Labor, supervisor/coordinator. Intent is to utilize platform crew as far as possible.

##### **2. Main motor replacement**

- Execution plan
- Work pack including method statement, lifting arrangements and scaffold arrangements.
- Fabrication of lift beam
- Modification of KBC pedestal handrails where potential clash with rigging exist.
- Materials for execution with associated BOM
- Labor - supervisor/coordinator. Intent is to utilize platform crew as far as possible. Require electrician to re-instate EX junction box on motor after install. Requires certification/documentation.

##### **3. Slew drag chain cables upgrade**

- Execution plan
- Work pack
- Labor – Electrician

#### **Onshore**

##### **4. Structural improvements**

- Execution plan
- Project management
- Supply of materials in accordance with referenced OEM documents
- Fabrication & modification in accordance with referenced OEM documents
- Lloyds Register involvement

##### **5. Telescoping jib drag chain upgrade**

- Execution plan
- Project management
- Supply of materials in accordance with referenced OEM documents.  
Note that the drag chain complete with cables, hoses and interconnect glands & fittings shall be free issued.
- Fabrication & modification in accordance with referenced OEM documents
- Lloyds Register involvement

##### **6. Gripper Attachment Bolt – Adaptor Modification & Test Fit**

- Execution plan

- Modification of adaptor in accordance with referenced OEM documents.
- Test fit new pin in modified adaptor
- Lloyds Register involvement

## **Offshore**

### **7. Folding jib installation**

- Execution plan
- Work pack including method statement, lifting arrangements and scaffold arrangements.
- Transportation plan, offshore to onshore facility.
- Materials for execution with associated BOM
- Labor, supervisor/coordinator. Intent is to utilize platform crew as far as possible.

### **8. Commissioning**

At a minimum this will entail a documented function test covering the full range of crane motion. Additionally, the selected supplier will be required to meet all technical and Safety, Security, Health, and Environmental (SSHE) specifications and safe work practices of EMCP and its affiliates as appropriate.

## **Minimum Technical Requirements**

### Personnel

Personnel shall be appropriately qualified with associated certification included in the documentation packages.

- Engineers shall hold a degree in their respective fields, be PEGNL registered (or equivalent) and in good standing.
- Trades persons shall be Journeyperson or equivalent and registered with their respective unions, or have equivalent qualifications.
- Installation of the main motor JB shall be by a qualified electrician in accordance with EX classification requirements.
- Offshore technicians/engineers shall meet requirements to travel offshore (BST, H2S Alive, WHIMIS, NL Offshore Regulatory Awareness, CAPP Medical and Flight Suit Fitting)

### Relevant Experience

- Vendor shall have a proven track record of project management for engineered upgrades and associated fabrication, assembly and commissioning of hydraulically operated cranes.

### Documentation

- Engineering documents shall be PEGNL engineer reviewed/stamped. e.g. lift arrangements and plans, technical drawings, EX certification etc.
- All fabricated items and rigging shall be supplied with manufacturing record books including but not limited to: MTRs, load test certificates, rigging inspection certificates, personnel qualifications, weld procedures etc.
- Documentation packages for each of the eight work scopes shall be delivered, as well as a final master documentation package capturing all eight work scopes.

### Materials

- All materials utilized shall be in accordance with the referenced OEM documentation. Vendor shall clearly communicate deviations where sought.

### Certifying Authority

- Vendor shall engage Lloyds Register at an early stage and accommodate associated reviews and witnesses.
- Documentation issued by LR shall be included in documentation packs.
- Note: OEM engineering has been reviewed and accepted by DNV-GL as per document 2022-5482.

### **Submission Requirements**

Supplier submissions in response to this Expression of Interest (including pre-qualification) **must** include the afore-mentioned reference number, as well as the following information:

1. Completed EMCP SSHE pre-qualification questionnaire. (Available through BIDS – see contact information below.)
2. Completed EMCP QA/QC pre-qualification questionnaire. (Available through BIDS-see contact information below)
3. Information demonstrating qualification for the Scope of Work detailed above.
4. Information demonstrating vendor can meet minimum technical requirements detailed above
5. Describe your experience operating under and familiarity with, the benefits provisions of the Canada-Newfoundland and Labrador Atlantic Accord Implementation Act and your experience with any similar regimes in other parts of Canada or internationally. At the NRFP/ITT stage, bidders will be required to indicate how they comply with the above.
6. Please acknowledge that responsible management personnel have read, understand and will support requirements to comply with the following where applicable
  - i. Section 45 of the Canada-Newfoundland and Labrador Atlantic Accord Implementation Act
  - ii. Section 45 of the Canada-Nova Scotia Offshore Petroleum Resources Accord Implementation Act
  - iii. The Hebron Benefits Agreement and Hebron Benefits Plan
7. Submitted information is to be provided in separate PDF (or native file) submissions and not submitted as one combined file. Please be aware that Company is limited to a 10MB file size for receiving e-mail. Should the file size exceed 10MB, please contact the Contracts Manager identified below to have FileShare setup for your use.
8. EOI / NRFP contact details for respondent, including the following:
  - a. Full legal company name
  - b. Mailing address and physical address (if different)
  - c. Contact name, position, email and phone number

The data submitted in response to the aforementioned questionnaires will be used to evaluate your company's ability (and those of your preferred sub-contractors / suppliers where applicable) to perform these services or provide these materials

It will focus primarily on:

- Past safety performance
- Applicable experiences
- Project execution skills
- Project management skills & integration skills
- Current capability
- Work-load

We will evaluate this data and develop a final list of suppliers who will be asked to submit formal competitive bids. We reserve the right to make the final determination of which suppliers will receive the Non-Binding Request for Proposals (NRFP) or Invitation to Tender (ITT) and which suppliers will be awarded the final agreement.

This Expression of Interest (including pre-qualification) is not a pre-qualification of suppliers for other EMCP work, but is limited to the scope aforementioned. In addition, participation in this Expression of Interest (including pre-qualification), including any statements whether oral or written between EMCP and your company, shall not create or be deemed to create any binding legal relationship or contract, or be construed to do so between EMCP and your company. All costs associated with the preparation of your response to this expression of interest shall be at your expense.

This Expression of Interest (including pre-qualification) may or may not result in the issuance of an RFP/ITT and may or may not result in the award of an agreement. If you respond to this Expression of Interest (including pre-qualification) and your company is selected to be on the bidders' list, your company name, your designated company representative's name and business contact information may be posted on public websites. Similarly, if you are selected for award, the same information may also be posted, indicating that the work has been awarded to your company.

**Responses must be submitted electronically by the closing date to all of the EMCP e-mail addresses noted below:**

Hebron Project  
ExxonMobil Canada Properties  
Attention: Sean Lannon  
Lannon.sean@esso.ca  
Phone: (709) 273-1500

Finally, potential suppliers, if they have not already done so, should register with BIDS using the following contact information:

Phone: 1-800-270-4611  
E-mail: [jayde.mcconchie@bids.ca](mailto:jayde.mcconchie@bids.ca)  
<https://bidsalert.com/canada/home>