

EXPRESSION OF INTEREST (including Pre-Qualification Requirements)

Supply of Steam Cleaning Services for Process Vessels

Reference: **Project #060996**

BIDS Categories: **9442**

Issue Date: **May 1, 2023**

Closing Date: **May 8, 2023**

Overview:

- ExxonMobil Canada Properties, by its managing partner ExxonMobil Canada Ltd. (EMCP) is in the process of pre-qualifying companies who can supply steam cleaning services for process vessels for their offshore Newfoundland and Labrador requirements.
- Supplier shall provide all management, personnel, processes, materials, tools, equipment, applicable certifications and facilities as may be required to ensure all equipment covered by this pending Agreement shall be fabricated and supplied to meet all statutory requirements, codes of practice and applicable specifications.
- The intention is to have this scope of work cover the requirements of the Hebron Project. For clarity, the scope of work includes not only the foregoing, but may include at EMCP's discretion, future work related to minor changes to the scope of work described herein, in which EMCP may engage offshore Newfoundland and Labrador, for oil and gas facilities as well as exploration or subsea related activities.
- While not planned, it should be noted that the resulting RFP and Agreement may require inclusion of and/or extension to other operators in the area, project co-venturers, suppliers and/or affiliated companies.
- For work related to the Hebron Project, EMCP supports providing opportunities to Canadian, and, in particular, Newfoundland and Labrador companies and individuals, on a commercially competitive basis. Suppliers expressing interest in providing services or materials, if they are selected to bid, will be required to complete a Canada-Newfoundland and Labrador Benefits Questionnaire at the bid stage.
- ExxonMobil Canada Properties, by its managing partner ExxonMobil Canada Ltd. (EMCP), encourages the participation of members of designated groups (women; Indigenous Peoples; persons with disabilities; and members of visible minorities) and corporations or cooperatives owned by them, in the supply of goods and services.

Supplier Diversity

Diverse Ownership (Completion of this section is voluntary)

A Diverse supplier is a business that is at least 51 % owned and controlled by a member(s) of one or more of the designated groups identified below. Please indicate which of the following designated group(s) are applicable to your business:

- Women
- Indigenous Peoples
- Visible Minorities
- Persons with disabilities
- LGBT+

Certification for Diverse Businesses

There are currently national certifying organizations that cover certification for businesses owned by:

- Indigenous Peoples
- Visible Minorities
- Women
- LGBT+

The Projects will continue to look for organizations that can provide certification support to businesses owned by persons with disabilities.

If you indicated that your business is owned by a member of a designated group, are you currently certified as a diverse-owned business?

Yes No

Through which certifying organization is your business certified? _____

If you are a NL registered business and are not currently certified, would you be interested in learning more about certification? Yes No

Scope of Work Overview:

Anticipated to commence September 8th, 2023, Hebron Production Platform will undergo a turnaround period to complete the internal inspection of multiple Hydrocarbon Process Vessels. The key enabler to inspect these process vessels is to rid the Process and Vessels of Hydrocarbons. This scope of work for this expression of interest is limited to turnaround duration and is expected to provide the following objectives:

- Provide industrial steam cleaning services with all required certifications to be utilized for removal of hydrocarbons from offshore process vessels, piping, and other pressure retaining equipment.
 - Methodology to be such that confined space entry is not required to clean process vessels or to remove hydrocarbons.
- Provide all equipment and material needed to perform steam cleaning. This includes but not limited to:
 - Boiler(s)
 - Hosing
 - Pumps
 - Effluent Management Equipment
- Provide full suite of project management and technical support required to deliver services. This includes but is not limited to:
 - Procedure development detailing cleaning process. Includes annotated/marked-up drawings showing connections to platform equipment and piping.
 - Timeline/schedule estimates.
 - Any required training for platform operations personnel required to be able to effectively support steam cleaning.
 - Technical liaison with platform operations team to provide recommendations on injection points, effluents contents, etc.
- Supply personnel to execute scope in field. Personnel will be required to travel offshore and pass all pre-job training/screenings.

Additionally, the selected supplier will be required to meet all technical and Safety, Security, Health, and Environmental (SSHE) specifications and safe work practices of EMCP and its affiliates as appropriate.

Minimum Technical Requirements

- Effectively demonstrate that proposed cleaning process can remove hydrocarbons from equipment without confined space entry (or with minimal confined space entry).
- Any chemicals or additives used in process must have a valid SDS for review.
- Supplier must provide material compatibility details of any chemicals used in steam cleaning process.
- All equipment must be able to transport offshore via vessel and can be utilized in an offshore environment.
- Ability to provide client with estimates of required utilities, required chemical needs and effluent quantities.
- Should have the technical ability to respond to platform operations queries on the steam cleaning process, as well as provide guidance to operations to maximize steam cleaning results.

- Must have the technical ability to manage effluent effectively.

Submission Requirements

Supplier submissions in response to this Expression of Interest (including pre-qualification) **must** include the afore-mentioned reference number, as well as the following information:

1. Completed EMCP SSHE pre-qualification questionnaire. (Available through BIDS – see contact information below.)
2. Completed EMCP QA/QC pre-qualification questionnaire. (Available through BIDS-see contact information below.)
3. Information demonstrating qualification for the Scope of Work detailed above.
4. Information demonstrating vendor can meet minimum technical requirements detailed above
5. Completed technical questionnaire. (Available through BIDS – see contact information below.)
6. Describe your experience operating under and familiarity with, the benefits provisions of the Canada-Newfoundland and Labrador Atlantic Accord Implementation Act, and your experience with any similar regimes in other parts of Canada or internationally. At the NRFP/ITT stage, bidders will be required to indicate how they comply with the above.
7. Please acknowledge that responsible management personnel have read, understand and will support requirements to comply with the following where applicable
 - i. Section 45 of the Canada-Newfoundland and Labrador Atlantic Accord Implementation Act
 - ii. The Hebron Benefits Agreement and Hebron Benefits Plan
8. Submitted information is to be provided in separate PDF (or native file) submissions and not submitted as one combined file. Please be aware that Company is limited to a 10MB file size for receiving e-mail. Should the file size exceed 10MB, please contact the Contracts Manager identified below to have FileShare setup for your use.
9. EOI / NRFP contact details for respondent, including the following:
 - a. Full legal company name
 - b. Mailing address and physical address (if different)
 - c. Contact name, position, email and phone number

The data submitted in response to the aforementioned questionnaires will be used to evaluate your company's ability (and those of your preferred sub-contractors / suppliers where applicable) to perform these services or provide these materials.

It will focus primarily on:

- Past safety performance
- Applicable experiences
- Project execution skills
- Project management skills & integration skills
- Available technologies with proven performance
- Current capability
- Work-load
- Personnel qualifications

We will evaluate this data and develop a final list of suppliers who will be asked to submit formal competitive bids. We reserve the right to make the final determination of which suppliers will receive the Non-Binding Request for Proposals (NRFP) or Invitation to Tender (ITT) and which suppliers will be awarded the final agreement.

This Expression of Interest (including pre-qualification) is not a pre-qualification of suppliers for other EMCP work, but is limited to the scope aforementioned. In addition, participation in this Expression of Interest (including pre-qualification), including any statements whether oral or written between EMCP and your company, shall not create or be deemed to create any binding legal relationship or contract, or be construed to do so between EMCP and your company. All costs associated with the preparation of your response to this expression of interest shall be at your expense.

This Expression of Interest (including pre-qualification) may or may not result in the issuance of an RFP/ITT and may or may not result in the award of an agreement. If you respond to this Expression of Interest (including pre-qualification) and your company is selected to be on the bidders' list, your company name, your designated company representative's name and business contact information may be posted on public websites. Similarly, if you are selected for award, the same information may also be posted, indicating that the work has been awarded to your company.

Responses must be submitted electronically by the closing date to the EMCP e-mail addresses noted below:

Hebron Project
ExxonMobil Canada Properties
Attention: Cindy Thorne
Cindy.R.Thorne@exxonmobil.com
Phone: (709) 273-1511

Finally, potential suppliers, if they have not already done so, should register with BIDS using the following contact information:

Phone: 1-800-270-4611
E-mail: jayde.mcconchie@bids.ca
<https://bidsalert.com/canada/home>