

EXPRESSION OF INTEREST (including Pre-Qualification Requirements)

Supply of Produced Water Caisson Cleaning - Hebron Platform

Reference: **Project #069492**

BIDS Categories: 9442

Issue Date: January 12th 2024

Closing Date: January 29th 2024

Overview:

- ExxonMobil Canada Properties, by its managing partner ExxonMobil Canada Ltd. (EMCP) hereinafter collectively referred to as the "Parties" are in the process of pre-qualifying companies who can supply Produced Water Caisson Cleaning - Hebron Platform for their offshore Newfoundland and Labrador
- Supplier shall provide all management, personnel, processes, materials, tools, equipment, applicable certifications and facilities as may be required to ensure all equipment covered by this pending Agreement shall be fabricated and supplied to meet all statutory requirements, codes of practice and applicable specifications.
- The intention is to have this scope of work cover the requirements of the Hebron Project. For clarity, the scope of work includes not only the foregoing, but may include at EMCP discretion, future work related to minor changes to the scope of work described herein, in which EMCP may engage onshore or offshore Newfoundland and Labrador, for oil and gas facilities.
- While not planned, it should be noted that the resulting RFP and Agreement may require inclusion of and/or extension to other operators in the area, project co-venturers, suppliers and/or affiliated companies.
- The Parties support providing opportunities to Canadian, and, in particular, Newfoundland and Labrador companies and individuals, on a commercially competitive basis. Suppliers expressing interest in providing services or materials, if they are selected to bid, will be required to complete a Canada-Newfoundland and Labrador Benefits Questionnaire at the bid stage.
- The participation of members of designated groups (women; Indigenous Peoples; persons with disabilities; 2SLGBTQI+; and members of visible minorities) and corporations or cooperatives owned by them, in the supply of goods and services is encouraged. There are currently national certifying organizations that cover certification for businesses owned by these designated groups. The Projects will continue to look for organizations that can provide certification support to businesses owned by persons with disabilities.

Vendor Registration

The Hebron Project has a vendor database that is used to identify possible suppliers and contractors to participate in the project. Suppliers and contractors are encouraged to register. For instruction on registering click [here](#).

ExxonMobil Canada Properties by its managing partner ExxonMobil Canada Ltd., operator of the Hebron Project, sees value in expanding use of the database to the Hibernia and Hibernia Southern Extension projects, exploration, subsea activities and project co-venturers should they request information. The increased visibility to across projects and other noted industry participants may be of value to your organization as it has the potential to increase future procurement opportunities.

DISCLAIMER: By registering your company in the vendor database, you are consenting to making your information available to the parties noted above.

NOTE:

Registration in the database does not imply that a supplier is approved as a qualified supplier, nor does it indicate that a vendor is included on any Non-Binding Request for Proposal (NRFP) or bid list for the supply of goods or services for which it has registered.

Scope of Work Overview:

The scope of work/supply includes, but is not limited to:

- Provide a method of cleaning the produced water caisson that runs from platform topsides and discharges subsea (caisson volume ~60m³). This includes removing all scale from piping and managing effluent.
- Ability to provide all equipment and material needed to perform caisson cleaning. This includes, but not limited to:
 - Hosing
 - Pumps
 - Effluent Management Equipment
 - Sampling/testing Equipment
- Provide full suite of project management and technical support required to deliver services. This includes, but not limited to:
 - Procedure development detailing cleaning process. Includes annotated/marked-up drawings showing connections to platform piping and subsea connection.
 - Timeline/schedule estimates.
 - Any required training for platform operations personnel required to be able to effectively support the cleaning.
 - Technical liaison with platform operations team to provide recommendations on connection points, effluent contents, etc.
 - Provide technical information required to liaise with Certifying Authority on all equipment and materials to be used offshore.
- Supply personnel to execute scope in field. Personnel will be required to travel offshore and pass all pre-job training/screenings.

Additionally, the selected supplier will be required to meet all technical and Safety, Security, Health, and Environmental (SSHE) specifications and safe work practices of the Parties and their affiliates as appropriate.

Minimum Technical Requirements

- Effectively demonstrate the proposed cleaning process can primarily remove Iron Carbonate scale from the caisson.
- Any chemicals used in process must have a valid SDS.
- Supplier must provide material compatibility details of any chemicals used in the cleaning process.
- Any equipment to be able to transport offshore via vessel and can be utilized in an offshore environment.
- Ability to provide estimates of required water and cleaning chemical needs and produced effluent quantities.
- Proponent has the technical ability to respond to platform operations queries on the cleaning process, as well as provide guidance to operations to maximize cleaning results.
- Proponent has the technical ability to manage effluent effectively.

Evaluation

The data submitted in response to the aforementioned questionnaires will be used to evaluate your company's ability (and those of your preferred sub-contractors / suppliers where applicable) to perform these services or provide these materials.

It will focus primarily on:

- Past safety performance
- Applicable experiences
- Project execution skills
- Project management skills & integration skills

- Available technologies with proven performance
- Current capability (equipment, materials, chemicals)
- Personnel qualifications
- Financial capacity

This data will be evaluated and used to develop a final list of suppliers who will be asked to submit formal competitive bids. We reserve the right to make the final determination of which suppliers will receive the Non-Binding Request for Proposals (NRFP) or Invitation to Tender (ITT) and which suppliers will be awarded the final agreement.

This Expression of Interest (including pre-qualification) is not a pre-qualification of suppliers for other Parties work, but is limited to the scope aforementioned. In addition, participation in this Expression of Interest (including pre-qualification), including any statements whether oral or written between the Parties and your company, shall not create or be deemed to create any binding legal relationship or contract, or be construed to do so between the Parties and your company. All costs associated with the preparation of your response to this expression of interest shall be at your expense.

This Expression of Interest (including pre-qualification) may or may not result in the issuance of an RFP/ITT and may or may not result in the award of an agreement. If you respond to this Expression of Interest (including pre-qualification) and your company is selected to be on the bidders' list, your company name, your designated company representative's name and business contact information may be posted on public websites. Similarly, if you are selected for award, the same information may also be posted, indicating that the work has been awarded to your company.

Submission Requirements

Supplier submissions in response to this Expression of Interest (including pre-qualification) **must** include the afore-mentioned reference number, as well as the following information:

1. Completed EOI Submission Form
2. Completed SSHE pre-qualification questionnaire.
3. Completed QA/QC pre-qualification questionnaire.
4. Information demonstrating qualification for the Scope of Work detailed above.
5. Information demonstrating vendor can meet minimum technical requirements detailed above.
6. Completed technical questionnaire.
7. Description of your experience operating under and familiarity with, the benefits provisions of the Canada-Newfoundland and Labrador Atlantic Accord Implementation Act, and your experience with any similar regimes in other parts of Canada or internationally. At the NRFP/ITT stage, bidders will be required to indicate how they comply with the above.

Submitted information is to be provided in separate PDF (or native file) submissions and not submitted as one combined file. Please be aware that Company is limited to a 10MB file size for receiving e-mail. Should the file size exceed 10MB, please contact the Contracts Manager identified below.

Responses must be submitted electronically by the closing date to the e-mail address noted below:

Attention: Tyler Bennett,
 tyler.bennett@esso.ca
 Phone: 1-587-962-1358

Finally, potential suppliers, if they have not already done so, should register with BIDS using the following contact information:

Phone: 1-800-270-4611

E-mail: jayde.mcconchie@bids.ca

<https://bidsalert.com/canada/home>

EOI# 069492 Submission Form

Full legal company name:	
Mailing address and physical address (if different):	
Contact name:	
Position:	
Email:	
Phone number:	

Diverse Ownership (Completion of this section is voluntary)

A Diverse supplier is a business that is at least 51% owned and controlled by a member(s) of one or more of the designated groups identified below. Please indicate which of the following designated group(s) are applicable to your business:

- Women Indigenous Peoples Visible Minorities Persons with disabilities
 2SLGBTQI+ N/A

If you indicated that your business is owned by a member of a designated group, are you currently certified as a diverse-owned business? Yes No

Through which certifying organization is your business certified?

If you are a NL registered business and are not currently certified, would you be interested in learning more about certification? Yes No

Acknowledgement

By signing herein, I acknowledge that the responsible management personnel have read, understand and will support requirements to comply with the following where applicable

- i. Section 45 of the Canada-Newfoundland and Labrador Atlantic Accord Implementation Act
- ii. The Hebron Benefits Agreement and Hebron Benefits Plan

Print Name: _____

Signature: _____

Date: _____