

EXPRESSION OF INTEREST

Supply of Engineering, Procurement, and Construction Services

Reference: WS#2515016

BIDS Categories: 9100

Issue Date: October 17, 2013

Closing Date: October 31, 2013

Overview:

- ExxonMobil Canada Properties, a partnership (ExxonMobil) and Hibernia Management and Development Company Ltd. (HMDC), are in the process of pre-qualifying companies who can supply Engineering, Procurement, and Construction services for their onshore and/or offshore Newfoundland and Labrador requirements.
- Contractor shall provide all management, personnel, processes, materials, tools, equipment, applicable certifications and facilities as may be required to ensure all equipment covered by this pending Contract shall be fabricated and supplied to meet all statutory requirements, codes of practice and applicable specifications.
- The intention is to have this scope of work cover the requirements of the Hebron Project. This scope of work may also cover the requirements of the Hibernia Project* when requested. For clarity, the scope of work includes not only the foregoing, but may include at ExxonMobil and HMDC's discretion, future work in which ExxonMobil and HMDC may engage onshore or offshore Newfoundland and Labrador, for oil and gas facilities including but not limited to seismic, drilling, development, operations and well work.
- While not planned, it should be noted that the resulting contract may require inclusion of and/or extension to other operators in the area, project co-venturers, contractors and/or affiliated companies.
- For work related to the Hibernia Project*, HMDC supports providing opportunities to Canadian, and, in particular, Newfoundland and Labrador companies and individuals, on a commercially competitive basis. Contractors expressing interest in providing services or materials, if they are selected to bid, will be required to complete a Canada-Newfoundland and Labrador Benefits Questionnaire at the bid stage. For work related to the Hebron Project, ExxonMobil supports providing opportunities to Canadian, and, in particular, Newfoundland and Labrador companies and individuals, on a commercially competitive basis. Contractors expressing interest in providing services or materials, if they are selected to bid, will be required to complete a Canada-Newfoundland and Labrador Benefits Questionnaire at the bid stage.
- ExxonMobil Canada Properties, a partnership (ExxonMobil) and Hibernia Management and Development Company Ltd. (HMDC) encourage the participation of members of designated groups (women; Aboriginal peoples; persons with disabilities; and members of visible minorities) and corporations or cooperatives owned by them, in the supply of goods and services.

Scope of Work Overview:

The scope of work/supply includes but is not limited to:

Engineering:

- Front-end engineering study and preliminary/conceptual/detail engineering design services for offshore oil and gas facility modifications.
- Provision of multi-disciplined technical and engineering staff to support ExxonMobil's Engineering Group.
- Project controls management including project cost estimating, planning and scheduling services
- Project management services including sub-contractor management
- Development of work packs for the execution of site modifications

Procurement:

- Procurement, expediting, fabrication and other third party services to support modification projects
- Materials receiving, controls and handling logistics for material/equipment associated with modification projects
- Provision of storage facility to support material receiving operations in readiness to transport to site.

Construction/Maintenance:

- Supply of onshore and offshore construction/maintenance and supervision personnel for the implementation and commissioning of modification projects
- Supply of ad-hoc onshore and offshore construction/maintenance personnel to assist in miscellaneous construction projects as defined by operator
- Provision of equipment and small tools to execute the construction work scope
- EPC support to Hebron Project offshore construction, hookup and commissioning work

Additionally, the selected contractor will be required to meet all technical and Safety, Health, Environmental, and Security (SHE&S) specifications and safe work practices of ExxonMobil, HMDC and their affiliates as appropriate.

Submission Requirements

Vendor submissions in response to this Expression of Interest **must** include the afore-mentioned reference number (**WS2515016**) as well as the following information:

1. Information providing and addressing the following;

- General Corporate overview (Maximum 5 pages)
 - History
 - Organizational Structure
 - Operating areas
- Safety / Operations (Maximum 2 pages)
 - Operations and Safety Management Systems

2. Describe your experience operating under and familiarity with, the benefits provisions of the Canada-Newfoundland and Labrador Atlantic Accord Implementation Acts and your experience with any similar regimes in other parts of Canada or internationally. At the RFP/ITT stage, bidders will be required to indicate how they comply with the above.

3. Please acknowledge that responsible management personnel have read, understand and will support requirements to comply with the following

- i) Section 45 of the Canada-Newfoundland and Labrador Atlantic Accord Implementation Acts
- ii) The Hebron Benefits Agreement work requirements
- iii) The HSE Benefits Agreement work requirements

The data submitted will be used to do a preliminary evaluation of your company's ability to perform these services. Additional evaluation, in the form of a prequalification, should be anticipated in advance of ExxonMobil finalizing a bidders list.

We will evaluate this data and develop a final group of vendors who will be asked to submit formal competitive bids. We reserve the right to make the final determination of which contractors will receive the Request for Proposals (RFP) or Invitation to Tender (ITT) and which contractor will be awarded the final contract.

This Expression of Interest is not a pre-qualification of contractors for other ExxonMobil /HMDC work but is limited to the scope aforementioned. In addition, participation in this Expression of Interest, including any statements whether oral or written between ExxonMobil / HMDC and your company shall not create or be deemed to create any binding legal relationship or contract, or be construed to do so between ExxonMobil / HMDC and your company. All costs associated with the preparation of your response to this expression of interest shall be at your expense.

This Expression of Interest may or may not result in the issuance of an RFP/ITT and may or may not result in the award of a contract. If you respond to this Expression of Interest and your company is selected to be on the bidders list that your company name and contact information may be posted on public websites. Similarly, if you are selected for award, the same information may also be posted indicating that the work has been awarded to your company.

* It should be assumed that the Hibernia Project includes but is not limited to current and planned Hibernia and Hibernia Southern Extension operations as well as future development on behalf of Hibernia (operated by Hibernia Management and Development Company Ltd.) and/or Hibernia Southern Extension participants (operated by ExxonMobil Canada Properties).

Responses must be submitted electronically by the closing date, to all of the ExxonMobil or HMDC e-mail addresses noted below:

Hibernia Project
Hibernia Management & Development Company Ltd. (HMDC)
Attention: Lucas Allen,
lucas.m.allen@exxonmobil.com
Phone: (709) 778-7205

Hebron Project
ExxonMobil Canada Properties
Attention: Lucas Allen,
lucas.m.allen@exxonmobil.com
Phone: (709) 778-7205

Finally, potential vendors, if they have not already done so, should register with BIDS using following contact information:

Phone: 1-800-270-4611
E-mail: isabelle@bids.ca
www.bids.ca