

## **EXPRESSION OF INTEREST/PREQUALIFICATION**

Reference Number: **WS1988454 - Provision of Performance Evaluation Services of Lifeboat Release Mechanisms – Hebron Project**  
BIDS Categories: 9477  
Issue Date: April 26, 2011  
Closing Date: May 10, 2011 (4:00 pm NL)

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### **General Requirements:**

ExxonMobil Canada Properties, a partnership (EMCP) is in the process of pre-qualifying companies who can supply systematic performance evaluation services of commercially available lifeboat release mechanisms in support of the Hebron Project.

There is no guaranteed minimum amount of work.

### **Canada-Newfoundland and Labrador Benefits:**

EMCP strongly supports providing opportunities to Canadian and, in particular, Newfoundland & Labrador companies and individuals on a commercially competitive basis. Pre-qualified companies will be required to complete a Canada / Newfoundland & Labrador Benefits Questionnaire at the Invitation to Tender (ITT) stage.

### **Diversity:**

Consistent with our commitments as outlined in our Diversity Plan, EMCP encourages the participation of members of designated groups, and corporations or cooperatives owned by them, in the supply of goods and services.

### **Scope of Work – Overview:**

The scope includes, but is not limited to, an evaluation of all latest technology lifeboat release mechanism systems, including new-to-market systems. The evaluation will consist of paper (qualitative) studies and focused laboratory experiments, as appropriate. Scope will be controlled by using a two-phase evaluation process. The first phase will be used to test key performance characteristics and the results will be used to screen the original candidate release mechanism systems to those judged best.

The release mechanisms that pass the screening phase tests will then be subjected to a second phase of testing. Taken together, the two phases will constitute the full evaluation protocol. Development of a new release mechanism system and evaluations of concept designs are outside the scope of the project.

The evaluation will assess the capabilities and limitations of all latest technology lifeboat release mechanisms, including new-to-market systems. The process is as follows:

1. Evaluate all latest technology lifeboat release mechanism designs.
2. Describe differentiating features of the release mechanisms and associated limitations and potential issues, based on quantitative and qualitative assessments.

The objective of this study will be to present a recommendation for a lifeboat release mechanism system or systems suitable for the Hebron Project and the basis that supports the recommendation.

All responding vendors must have resources necessary to effectively execute the above scopes of work and, in addition, well documented experience in executing performance evaluation programs on both a local and global basis.

It is expected that all work and expenditures for this work take place in Newfoundland and Labrador. The selected vendors (and their stated consultant(s)/sub-contractor(s)/vendor(s) where used) will be required to have a local base of operations from which the scope of work will be executed and administered.

### **Vendor Qualifications:**

Responding vendors must be qualified to conduct the work outlined in the Scope of Work - Overview. All work conducted must be in compliance with ExxonMobil Safe Work Practices and Procedures. The Scope of Work – Overview is, as suggested, only an overview. A detailed Scope of Work will be provided as part of the bid package associated with this Expression of Interest/Prequalification.

### **Submission Requirements:**

Vendor submissions in response to this Expression of Interest/Pre-qualification **must** include the aforementioned reference number as well as the following information:

1. Completed ExxonMobil Canada East SHE and Quality Pre-qualification Questionnaire. (Available through BIDS – see contact information below.)
2. Information demonstrating that vendor can meet minimum technical requirements if minimum technical requirements are detailed above. Otherwise, information demonstrating qualification for the Scope of Work detailed above.
3. Completed Supplier Capability Survey / Technical Questionnaire. (Available through BIDS – see contact information below.)

We will evaluate this data and develop a final group of vendors who will be asked to submit formal competitive bids. We reserve the right to make the final determination of which contractors will receive Invitation to Tender (ITT) and which contractor will be awarded the final contract.

Participation in this Expression of Interest / Prequalification, including any statements whether oral or written between EMCP and your company shall not create or be deemed to create any binding legal relationship or contract, or be construed to do so between EMCP and your company.

Finally, it should be clearly understood that this Expression of Interest / Prequalification may or may not result in the issuance of an ITT and may or may not result in the award of a contract.

**Detailed responses to the Expression of Interest / Prequalification should be directed in duplicate (1 original and 1 copy) along with an electronic copy (e.g. CD or memory stick) in a sealed envelope to the following address by closing date:**

ExxonMobil Canada Properties, a partnership  
Suite 701, Atlantic Place  
215 Water Street  
St. John's, NL  
A1C 6C9

Attention: Mrs. Judy Edwards  
Procurement Services Advisor

Envelope shall be clearly marked as: **“WS1988454 - Provision of Performance Evaluation Services of Lifeboat Release Mechanisms – Hebron Project”**

Responding vendors, if they have not already done so, must register their companies by contacting BIDS at:

Phone: (709) 738 6500  
1-800-397-0393  
Fax: (709) 738 7015  
E-mail: [bids@nfld.net](mailto:bids@nfld.net)